

THE WZ METHOD AND INTRODUCTORY STATEMENT



Wicklander-Zulawski Europe

Construct the listed components of the WZ Method, including your Introductory Statement and the rationalisations for you investigations. The outline to your approach should be based on the subject profile and the facts of the case. Use the spaces below to record your outline.

Who we are and what we do.	<p>As you know, my name is _____ and I work with the _____ department. My job involves a number of different areas which you may be aware of. (Tailor the following job description to the type of work you perform”.</p> <p>For example, Human Resource representatives are involved in the hiring of new employees and properly documenting them. I am involved in handling insuring and other benefits that our employees are entitles to, and in addition, I am also involved in handling disputes between our employees, or employees who have violated policies and procedures. The employee is the most important asset that any organisation has.</p>
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Types of Losses/Issues	<p>As I said, employees sometimes take things, are there are many ways in which an er could take money and stock from the company. They could do things like...</p> <p style="text-align: center;"><u>Other issues</u></p> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <p>Like I said, there are lots of things an employee could do to take money or stock if they really wanted to.</p>
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How an investigation is conducted	<p>When we have these losses, we initiate an investigation. I’m not sure how familiar you are with how investigations are conducted, but some of the things we do are...</p> <p style="text-align: center;"><u>Investigation Techniques</u></p> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <p>The problem with an investigation is, is as much as it will tell us what has happened, when it happened, and who is responsible, it never tells us why things happen, and that is what is most important.</p>
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Rationalisation options – One	Based on facts of the case: _____ _____ _____
	Based upon subject background: _____ _____ _____
Change Perspective	
Rationalisation options – Two	

Possible assumptive or enticement questions	Assumptive? _____
	Follow-up Question: _____ Assumptive? _____
	Follow-up Question: _____ Choice Questions? _____
	Enticement? _____
	Enticement? _____

Plan B:	_____ _____ _____ _____ _____ _____
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